

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

May 28, 2020

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- | | | |
|-------------|--|-----------|
| 00004322 | Filters, Air and HVAC
Responsible Office: Division of School Plant Operations
<u>Awardee</u>
American Air Filter Company, Inc., Louisville, Kentucky | \$299,945 |
| 001B0600215 | Statewide Contract for Document Imaging Solutions
Responsible Office: Department of Materials Management
<u>Awardee</u>
Xerox Corporation, Rochester, New York,
(Local Affiliate: Columbia, Maryland) | \$520,000 |
| 013020 | Fleet Related Maintenance, Equipment, Supplies, Services,
and Inventory Management Solutions
Responsible Office: Department of Transportation
<u>Awardee</u>
Steril-Koni USA, Inc., Stevensville, Maryland | \$702,000 |

Members of the Board of Education

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4400003638	Elevator Maintenance, Repair and Modernization Responsible Office: Division of Maintenance <u>Awardee</u> Elcon Enterprises, Inc., Upper Marlboro, Maryland	\$520,000
4400003732	Multifunction Devices and Related Services—Extension Responsible Office: Department of Materials Management <u>Awardee</u> Capitol Document Solutions, LLC, Rockville, Maryland	\$820,000
934500 0104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension Responsible Office: Department of Infrastructure and Operations <u>Awardee</u> Recovery Point Systems, Inc., Gaithersburg, Maryland	\$346,140
GS-35F-0249J	Managed DDOS Security Service—Extension Responsible Office: Department of Infrastructure and Operations <u>Awardee</u> AT&T, Oakton, Virginia	\$ 70,700
GS-35F- 429GA	Maintenance and Support for IBM Hardware and EMC SAN—Extension Responsible Office: Department of Infrastructure and Operations <u>Awardee</u> Curvature, Inc., Charlotte, North Carolina	\$ 64,562
JMI-601-07	Library Management System—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Follett School Solutions, Inc., McHenry, Illinois	\$113,459

KSH-324-17	No. 2 Fuel Oil—Extension Responsible Office: Department of Facilities Management <u>Awardee</u> PAPCO, Inc., Aston, Pennsylvania	\$ 80,000
1162.1	Pinnacle Gradebook Support—Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Wazzle, LLC, Charlotte, Michigan	\$100,000
4166.1	Professional Development Management System—Extension Responsible Office: Department of Technology Integration and Support and Department of Business Information Services <u>Awardee</u> PeopleAdmin, Inc., Dallas, Texas	\$577,700
4169.1	Subscription Fee for Automated Reading Assessments—Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Amplify Education, Inc., Brooklyn, New York	\$173,000
4211.1	Docuware Software Maintenance Support—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Aztech Datasystems, Inc., York, Pennsylvania	\$143,170
4230.1	Workspace K-12 Web-based Software Support—Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Naviance, Inc., Arlington, Virginia	\$415,000

4231.1	Discovery Education Site Licenses—Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Discovery Education, Inc., Baltimore, Maryland	\$650,000
4236.1	Communication Outreach Tool—Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Blackboard, Inc., Pittsburgh, Pennsylvania (Local Affiliate: Washington, D.C.)	\$295,000
4253.1	Unicenter Service Desk Licensing—Extension Responsible Office: Department of Infrastructure and Operations <u>Awardee</u> CA, Inc., Islandia, New York (Local Affiliate: Herndon, Virginia)	\$ 79,850
4274.1	Lawson Consulting and Maintenance—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Infor (US) Inc., Alpharetta, Georgia	\$341,710
4314.1	Substitute Employee Management System Upgrade—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> PowerSchool Group, LLC, Folsom, California	\$102,060
4319.1	Data Center Maintenance and Monitoring—Extension Responsible Office: Department of Infrastructure and Operations <u>Awardee</u> Schneider Electric IT Mission Critical Services, Inc., West Kingston, Rhode Island (Local Affiliate: Columbia, Maryland)	\$ 41,813

4330.1	Home/Hospital School Tuition Reimbursement—Extension Responsible Office: Office of Curriculum and Instructional Programs <u>Awardee</u> National Institutes of Health Clinical Center, Bethesda, Maryland	\$298,940
4335.1	Maximo Subscription and Support—Extension Responsible Office: Division of Maintenance <u>Awardee</u> IBM Corporation, Baltimore, Maryland	\$ 55,000
4378.1	Defined Contribution Investment Consultant—Extension Responsible Office: Investments <u>Awardee</u> RVK, Inc., Portland, Oregon	\$120,000
4412.1	Professional Development Workshop—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs <u>Awardee</u> Montgomery College, Rockville, Maryland	\$ 49,600
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Oracle America, Inc., Redwood Shores, California	\$932,000
4876.1	Benefits Workstation Software—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Morneau Shepell SBC Limited, Atlanta, Georgia	\$421,096

7133.11	Cafeteria Disposable Supplies Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Riverside Paper,* Newport News, Virginia	\$ 22,800
	S. Freedman & Sons, Inc., Landover, Maryland	<u>3,825</u>
	Total	\$ 26,625
7219.1	Intellias Job Automation Application—Extension Responsible Office: Department of Business Information Services	
	<u>Awardee</u>	
	Intellias, Inc., Farmers Branch, Texas	\$ 34,860
7222.1	PowerSchool Schools Administrative Student Information—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	PowerSchool Group, LLC, Folsom, California	\$500,000
7230.1	Parts for Chrome Book Repair and Maintenance—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u>	
	Acer Service Corporation, Temple, Texas	\$800,000
7232.1	Read&Write Software for Google Chrome—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Texthelp Systems, Inc., Woburn, Massachusetts	\$ 70,000
7233.1	Open Data Web Site and Data Visualization Tool—Extension Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Socrata, Inc., Seattle, Washington	\$ 72,100

7234.1	TaxFactory System for Lawson—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Business Software, Inc., Norcross, Georgia	\$ 34,098
7237.1	Teacher Receipting—Extension Responsible Office: Department of Business Information Services <u>Awardee</u> Online School Management Systems, Sterling, Virginia	\$ 27,027
7241.1	Purchase of 3-D Printers and Cables—Extension Responsible Office: Department of Technology Integration and Support <u>Awardees</u> Monoprice, Inc., Rancho Cucamonga, California	\$ 50,000
7242.1	Parts for Lenovo Chrome Book Repair and Maintenance— Extension Responsible Office: Department of Technology Integration and Support <u>Awardee</u> Lenovo (United States) Inc., Morrisville, North Carolina	\$500,000
9019.9	Roofing Supplies—Extension Responsible Office: Division of Maintenance <u>Awardees</u> American Builders & Contractors Supply Company, Inc., Rockville, Maryland Liberty Lumber & Supply Company, Pikesville, Maryland Total	\$212,368 <u>41,327</u> \$253,695

9065.11	Lacrosse Supplies and Equipment Responsible Office: Athletics Unit	
	<u>Awardees</u>	
	Aluminum Athletic Equipment Company, Royersford, Pennsylvania	\$ 41,895
	Flaghouse, Inc., Hasbrouck, New Jersey	1,950
	Lacrosse Unlimited Inc., Hauppauge, New York	35,754
	Pyramid Paper Company, Tampa, Florida	<u>3,345</u>
	Total	\$ 82,944
9106.10	Corrugated Boxes Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Cleary Packaging, LLC, Linthicum Heights, Maryland	\$ 83,327
9111.6	Pizza Baked, Frozen Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Nardone Brothers Baking Company, Inc., Hanover, Pennsylvania	\$129,024
9129.6	Soft Pretzels and Cookie Dough Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	J & J Snack Foods Sales Corporation, Pennsauken, New Jersey	\$ 55,000
9137.5	Products for Summer Food Programs Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Savory Life, LLC., Riverview, Florida	\$464,695
	Tyson Prepared Foods, Inc., Springdale, Arkansas (Local Affiliate: Glen Burnie, Maryland)	<u>285,376</u>
	Total	\$750,071

9139.3	Refrigerated and Frozen Foods Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u>	
	Bakecrafters, McDonald, Tennessee	\$ 14,208
	Cargill Kitchen Solutions, Inc., Monticello, Minnesota (Local Affiliate: Odenton, Maryland)	90,450
	Tyson Prepared Foods, Inc., Springdale, Arkansas (Local Affiliate: Glen Burnie, Maryland)	<u>52,920</u>
	Total	\$157,578
9140.3	Miscellaneous Foods Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u>	
	Land O'Lakes, Inc., Arden Hills, Minnesota	\$126,675
9453.1	Montgomery County Solid Waste Disposal Fee—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Montgomery County – Office of Finance, Rockville, Maryland	\$640,000
9457.1	Provide Medical Services, Alcohol Drug Testing and Physicals for Staff, School Bus and Vehicle Drivers—Extension Responsible Office: Department of Transportation	
	<u>Awardees</u> (See note on page 10)	
	All Day Medical Care Clinic, Gaithersburg, Maryland	
	Adventist Health Care Urgent Care Centers, Gaithersburg, Maryland	
	Briggs Chaney Walk In Clinic, LLC, Silver Spring, Maryland	
	Frederick Health Employee Solutions, Frederick, Maryland	
	Medical Access, PC, Germantown, Maryland	
	White Glove Drug and Alcohol Testing, Inc., Severna Park, Maryland	
	Total	\$100,000

9752.1	Athletic Locker Replacements at Quince Orchard High School Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR) <u>Awardee</u> Steel Products, Inc.,* Rockville, Maryland	\$293,138
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$13,118,907

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report
May 28, 2020

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
00004322	Filters, Air and HVAC	N/A	Baltimore County Contract				
001B0600215	Statewide Contract for Document Imaging Solutions	N/A	State of Maryland Contract				
013020	Fleet Related Maintenance, Equipment, Supplies, Services, and Inventory Management Solutions	N/A	Sourcewell				
4400003638	Elevator Maintenance, Repair and Modernization	N/A	Howard County Government Contract				
4400003732	Multifunction Devices and Related Services—Extension	N/A	U.S. Communities - Fairfax County Contract				
9345000104AA	Computer Media Vaulting, Hosting and Disaster Recovery Systems—Extension	N/A					
CQ17100	Diesel Fuel—Extension	N/A	COG Cooperative Contract				
GS-35F-0249J	Management DDOS Security Service—Extension	N/A	General Services Agreement Contract				
GS-35F-429GA	Maintenance and Support for IBM Hardware and EMC SAN—Extension	N/A	General Services Agreement Contract				
JMI-601-07	Library Management System—Extension	N/A	Baltimore County Public Schools Contract				
KSH-324-17	No. 2 Fuel Oil—Extension	N/A	Baltimore County Public Schools (Cooperative) Contract				
1083.6	Professional Services and Temporary Personnel for Systems Engineering and Information Technology Consulting Services—Extension	21	11	42	8	12	6
1162.1	Pinnacle Gradebook Support—Extension	N/A					
4166.1	Professional Development Management System—Extension	N/A					
4169.1	Subscription Fee for Automated Reading Assessments—Extension	N/A					

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4181.1	Student Information System—Extension	7	0	7	0	1	0
4211.1	Docuware Software Maintenance and Support—Extension	N/A					
4230.1	Workspace K-12 Web-based Software Support—Extension	N/A					
4231.1	Discovery Education Site Licenses—Extension	N/A					
4236.1	Communication Outreach Tool—Extension	N/A					
4253.1	Unicenter Service Desk Licensing—Extension	N/A					
4257.1	Subscription for Professional Training and Consulting Services—Extension	N/A					
4274.1	Lawson Consulting and Maintenance—Extension	N/A					
4314.1	Substitute Employee Management System Upgrade—Extension	N/A					
4319.1	Data Center Maintenance and Monitoring—Extension	N/A					
4330.1	Home/Hospital School Tuition Reimbursement—Extension	N/A					
4335.1	Maximo Subscription and Support—Extension	N/A					
4378.1	Defined Contribution Investment Consultant—Extension	N/A					
4412.1	Professional Development Workshop—Extension	N/A					
4472.1	Oracle Services for Oracle ERP/Budget Implementation—Extension	N/A					

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4876.1	Benefits Workstation Software—Extension	N/A					
7133.11	Cafeteria Disposable Supplies	22	2	12	0	2	1
7219.1	Intellias Job Automation Application—Extension	N/A					
7222.1	PowerSchool Schools Administrative Student Information—Extension	N/A					
7230.1	Parts for Chrome Book Repair and Maintenance—Extension	N/A					
7232.1	Read&Write Software for Google Chrome—Extension	N/A					
7233.1	Open Data Web Site and Data Visualization Tool—Extension	N/A					
7234.1	TaxFactory System For Lawson—Extension	N/A					
7237.1	Teacher Receipting—Extension	N/A					
7241.1	Purchase of 3-D Printers and Cables—Extension	N/A					
7242.1	Parts for Lenovo Chrome Book Repair and Maintenance—Extension	N/A					
9019.9	Roofing Supplies—Extension	11	2	2	0	2	0
9065.11	Lacrosse Supplies and Equipment	12	2	5	0	4	0
9106.10	Corrugated Boxes	12	0	1	0	1	0
9111.6	Pizza Baked, Frozen	18	4	8	1	1	0

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BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9129.6	Soft Pretzels and Cookie Dough	4	2	2	1	1	0
9137.5	Products for Summer Food Programs	24	3	15	3	1	0
9139.3	Refrigerated and Frozen Foods	59	4	46	3	0	0
9140.3	Miscellaneous Foods	22	2	12	0	1	0
9453.1	Montgomery County Solid Waste Disposal Fee—Extension	N/A					
9457.1	Provide Medical Services, Alcohol Drug Testing, and Physicals for Staff, School Bus and Vehicle Drivers—Extension	15	5	9	3	5	2
9752.1	Athletic Locker Replacements at Quince Orchard High School	11	6	2	2	1	1